

SECURITY SERVICE COMPARISON CHECKLIST

Armed vs. unarmed · Hourly post vs. mobile patrol · 24/7 vs. targeted hours

Summit Force Security Group | Licensed CA PPO #122730 | 1-800-823-5337 | summitsecuritysacramento.com

Tick every line that describes your property. The column with the most ticks is the coverage model to price first.

1 · ARMED VS. UNARMED OFFICERS

Most properties are served well by unarmed officers plus documented patrol and lighting.

CHOOSE UNARMED IF

- ☐ Deterrence, documentation and reporting are the goal
- ☐ Issues are trespassing, loitering, dumping, vandalism, after-hours access
- ☐ Tenants, residents or shoppers are present and comfort matters
- ☐ Insurance or your HOA/board has no armed requirement
- ☐ You want the lowest hourly rate that still puts a body on site

CONSIDER ARMED IF

- ☐ Cash, pharmaceuticals, firearms or high-value inventory on site
- ☐ Documented history of armed or violent incidents at this address
- ☐ A contract, lender or insurer specifically requires armed coverage
- ☐ The post controls access to a high-risk or isolated location
- ☐ You accept the higher hourly rate (approx. +\$9/officer hour)

2 · HOURLY STANDING POST VS. MARKED MOBILE PATROL

HOURLY POST FITS WHEN

- ☐ One gate, lobby, dock or entrance needs continuous presence
- ☐ Someone must screen, badge, escort or sign people in
- ☐ Incidents happen during predictable, continuous hours
- ☐ Camera or alarm response must be immediate, on foot
- ☐ You need a written pass-down at every shift relief

MOBILE PATROL FITS WHEN

- ☐ The risk is spread over a lot, perimeter, alleys or several buildings
- ☐ You want randomized timing so patterns cannot be learned
- ☐ Photo-verified checkpoint logs are enough evidence
- ☐ Budget matters — one unit covers several addresses
- ☐ Coverage is needed on nights and weekends only

3 · COVERAGE AT A GLANCE

Model	Presence	Evidence produced	Relative cost
Marked mobile patrol	Randomized passes	Photo checkpoints + pass log	Lowest
Standing post (hourly)	Continuous, one position	Shift log + incident reports	Higher
Hybrid post + patrol	Risk hours staffed	Both, one invoice	Middle
24/7 relieved shifts	Never unattended	Continuous log + pass-downs	Highest

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[24/7 coverage decision](#) · [Cost comparison](#) · [Vendor questions](#) · [Next steps](#)

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4 · 24/7 COVERAGE VS. TARGETED HOURS

YOU NEED 24/7 WHEN

- ☐ Operations, tenants or deliveries run around the clock
- ☐ Any unattended gap has already produced a loss
- ☐ Fire watch or life-safety standby is in effect
- ☐ A lender, insurer or court order requires continuous coverage
- ☐ You can staff three relieved shifts a day with pass-downs

TARGETED HOURS ARE ENOUGH WHEN

- ☐ Incidents cluster in a known window (usually 6pm-6am)
- ☐ Days are covered by staff, tenants or normal foot traffic
- ☐ Patrol passes can cover the remaining hours
- ☐ You want to start smaller and scale after 30 days of logs
- ☐ Budget is fixed and you want the highest-risk hours covered first

5 · COST COMPARISON WORKSHEET

Typical Sacramento-area band: \$28-\$45 per officer hour, flat, quoted in writing.

Marked mobile patrol (per pass, ~20 min on site)	\$28-\$34/hr
Dedicated standing post (gate, lobby, dock)	\$30-\$38/hr
Hybrid: post during risk hours + patrol passes	\$29-\$36/hr
Fire watch / life-safety standby	\$32-\$40/hr
Special event or private function	\$33-\$45/hr
Armed uplift / Overnight uplift / Weekend uplift	+\$9 / +\$2 / +\$1.50 per hr
3+ month commitment discount	about 5% off

6 · ASK ANY SECURITY COMPANY THESE QUESTIONS

- ☐ What is your PPO number, and are all officers BSIS-registered?
- ☐ Do I get photo-verified checkpoint logs and written incident reports?
- ☐ Who supervises the post, and how are shift reliefs documented?
- ☐ Are there fuel, holiday, drive-time or dispatch surcharges?
- ☐ Is my site subcontracted, or staffed by your own officers?
- ☐ What notice do I give to change hours or cancel?

NEXT STEP: get the model priced in writing

Call 1-800-823-5337 or request a quote at summitsecuritysacramento.com/quote.
We confirm the coverage model, hours and flat hourly rate in writing.